The REA Accounting and Economic Ontology — Its Use in ISO 15944-4 and Its Development as a Literary Warrant

by

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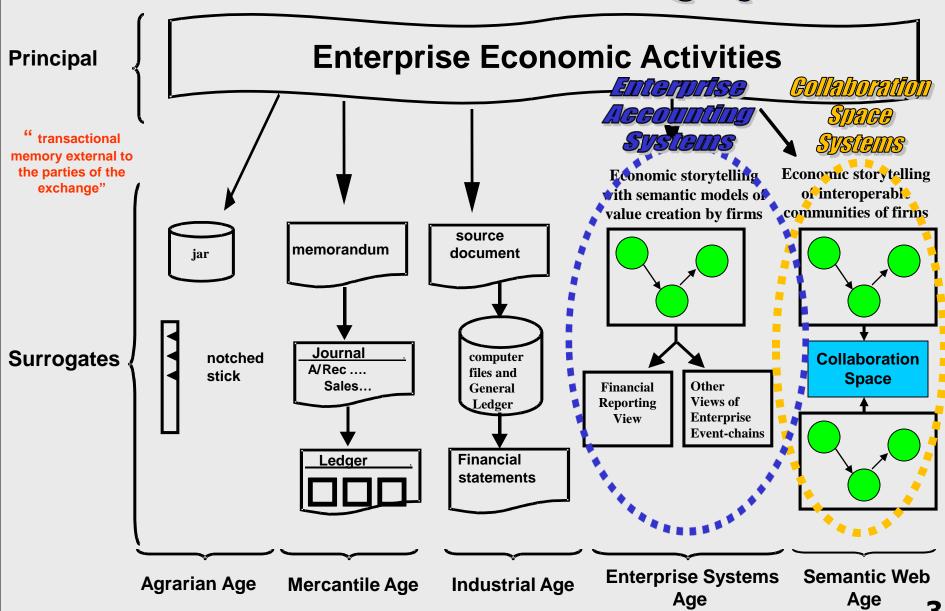


#### **REA Overview**

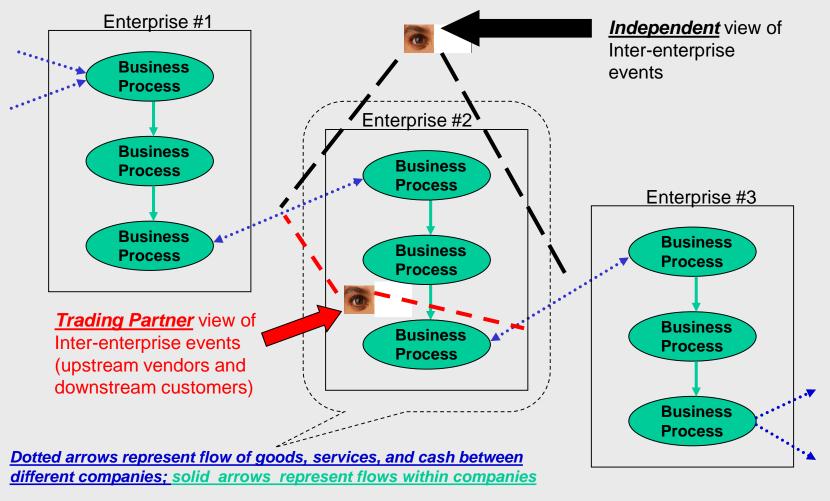
- **REA** = **Resource-Event-Agent**
- REA started off as a semantic accounting model in *The Accounting Review* (top accounting research journal)
- In the enterprise (within the firm), it has been used as the basis for newer types of ERP systems (Workday and others).
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- We are striving to establish the AAA monograph as a literary warrant for the accounting domain (thanks for suggestion from Simon Spero).
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Clare Beghtol (1986)

## The evolution of accounting systems

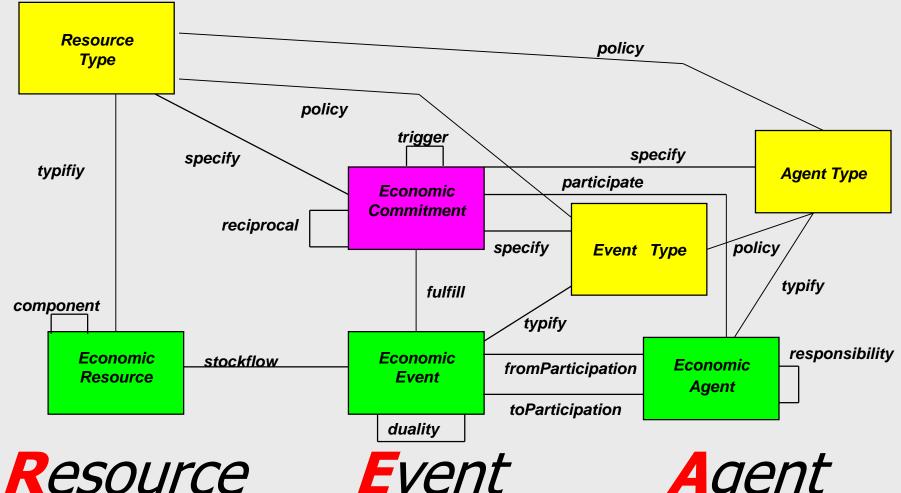


#### **Collaboration Perspective: Trading Partner vs. Independent**



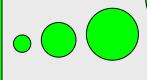
<u>Different Views of Business Collaboration</u> (ISO 15944-4) This figure is Japan expert contribution to 15944-4,

In philosophy and computer science, an <u>ontology</u> is a formal representation of a set of <u>concepts</u> within a domain and the <u>relationships</u> between those concepts. It is used to reason about the properties of that domain, and may be used to define the domain (Wikipedia).

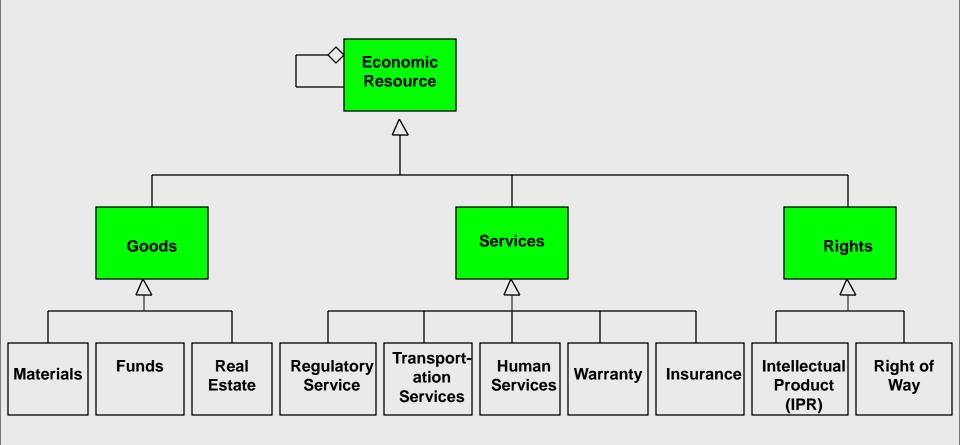


### Key REA ontological primitive = Economic Resource

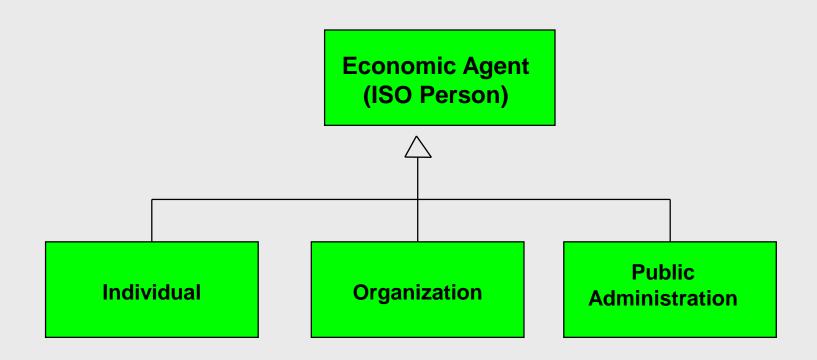
Economic Resource



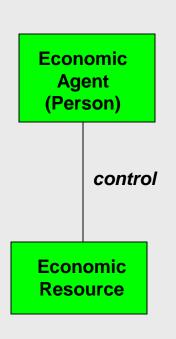
Something that is scarce and has utility, and is under the control of an enterprise (1982 paper & Ijiri)

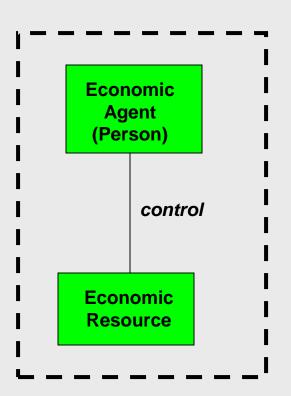


Subtypes (possible) for ECONOMIC RESOURCE (ISO 15944-4)



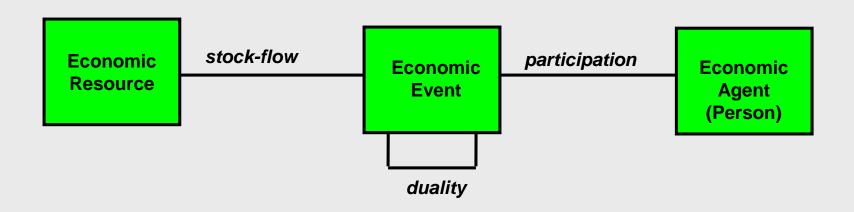
Subtypes of Person (15944-4)





### Person and Economic Resource as the Basis for Exchange (ISO 15944-4)

# Hhat has occurred



# Normative primitives of a transaction ontology

# An economic story

# Once upon a time at the cookie store .....

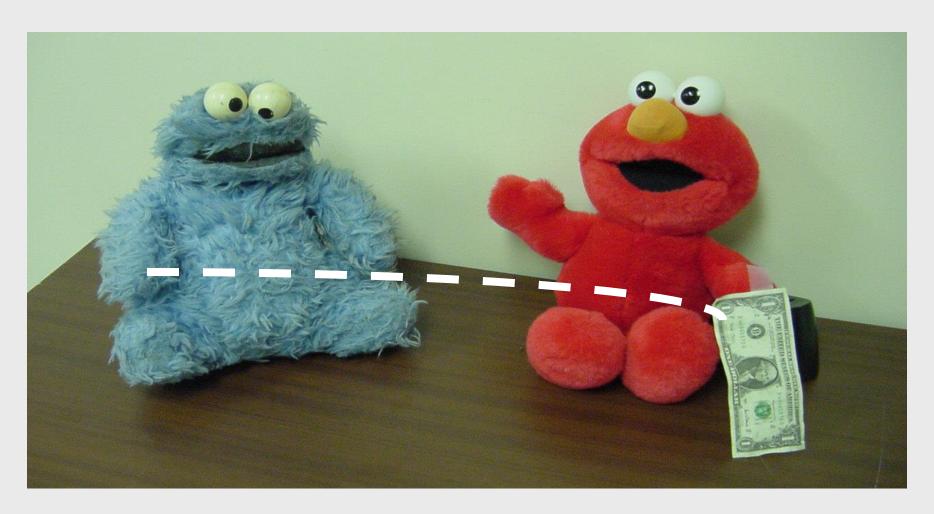
Cookie-Monster (the customer) and Elmo (the entrepreneur) meet in the (real or virtual) marketplace, thus setting the stage for an Economic Exchange

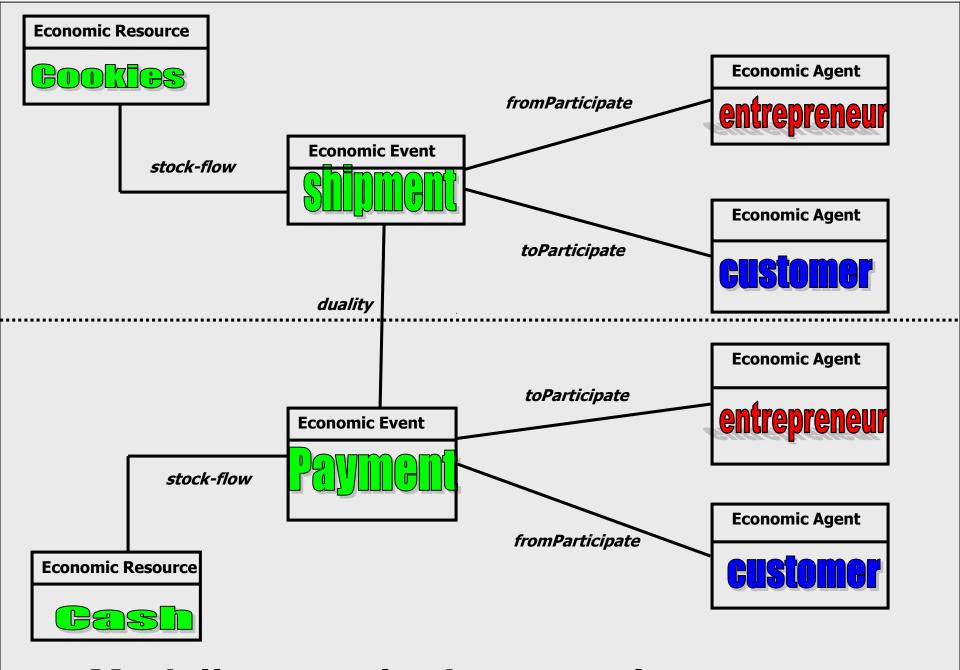


# **Cookie-Monster** and Elmo engage in a **SHIPMENT** (transfer of Cookie Inventory)



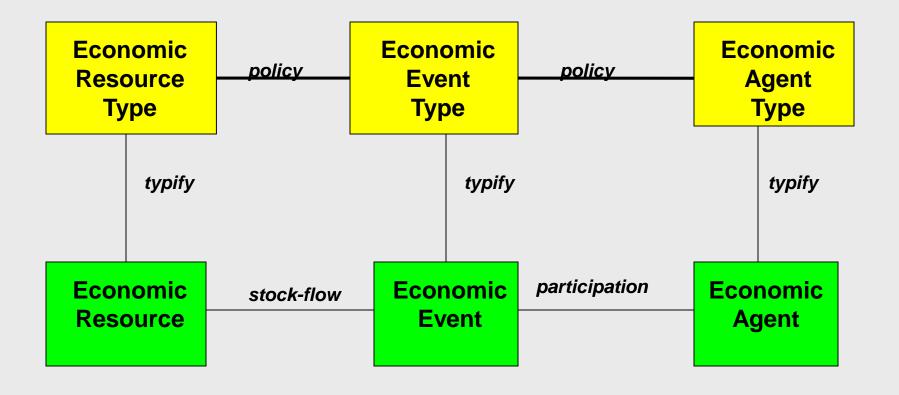
# Cookie-Monster and Elmo engage in a PAYMENT (transfer of Cash)





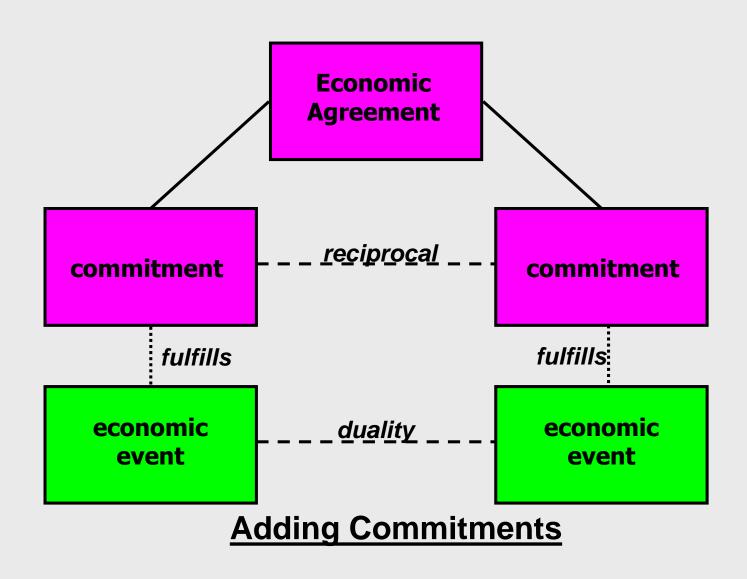
### **Modeling requited transactions**

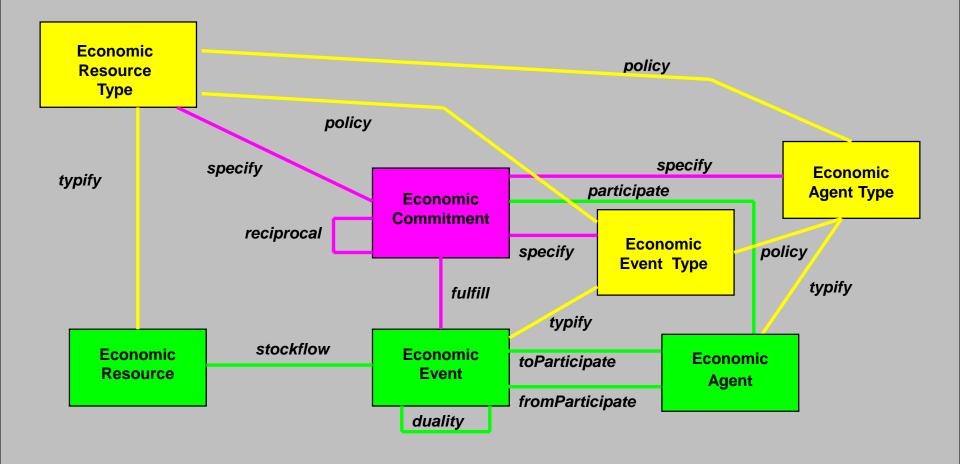
# What could be or should be



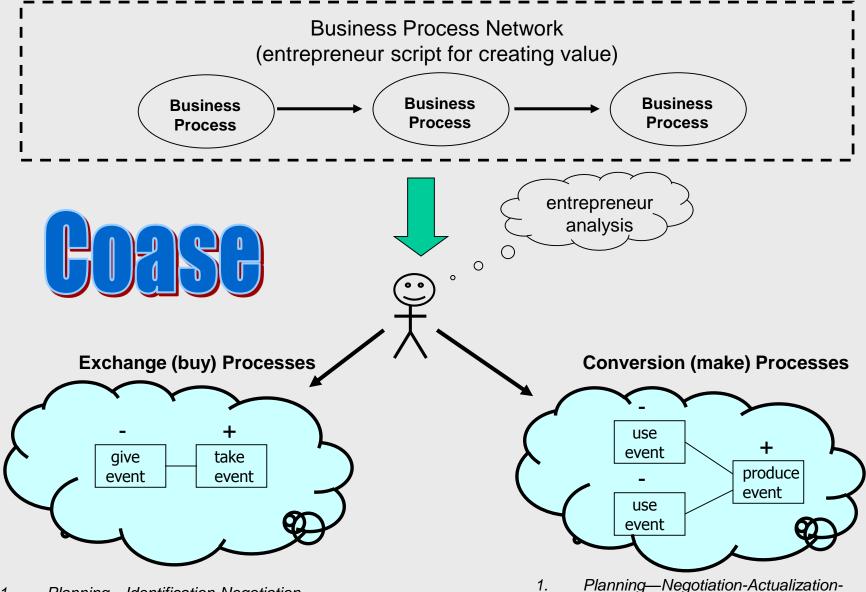
#### **Adding Types**

### What is planned or scheduled



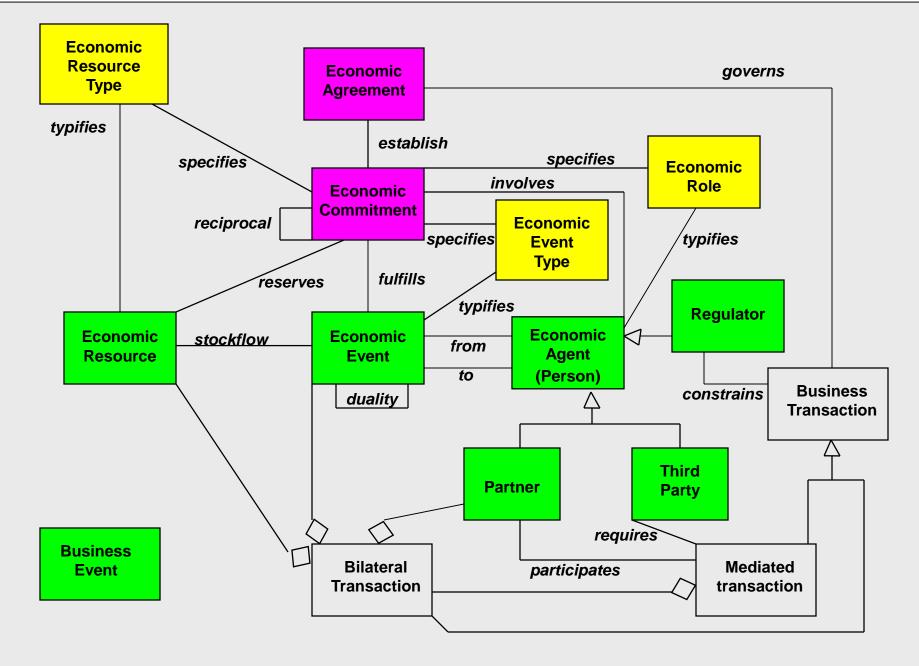


- 1. Green "What has occurred" REA, duality, stockflow {inflow, outflow}, participate {from, to} {inside, outside}
- Yellow What could be or should be TYPES, typify, policy
- 3. Purple What is planned or scheduled COMMITMENTS, specify, fulfill, reciprocal, triggers

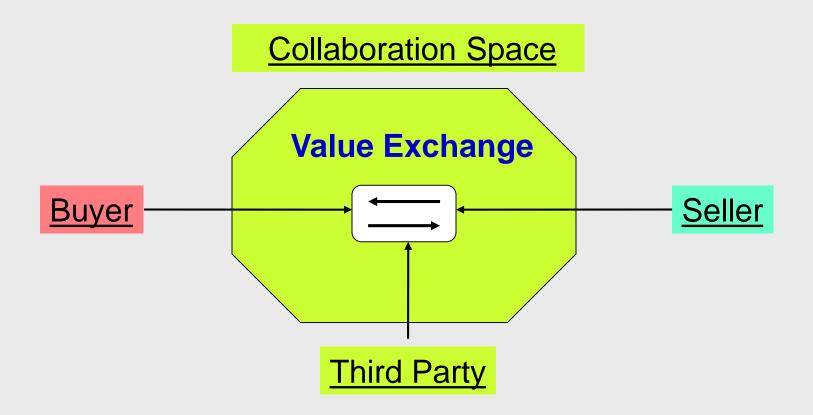


- 1. Planning—Identification-Negotiation-Actualization-Post-actualization phases
- 2. inside/outside participate
- 3. 1-to-1, 1-to-n, n-to1, m-to-n duality

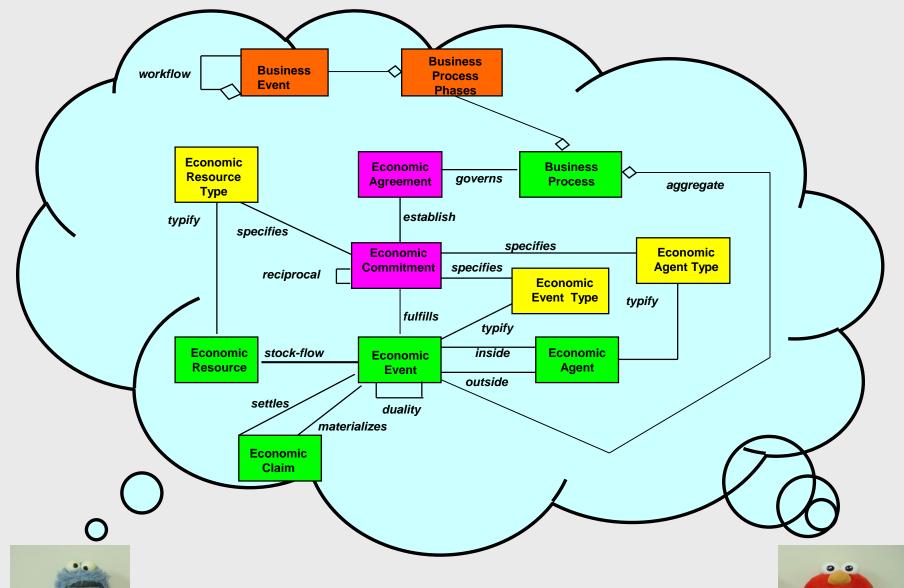
- Planning—Negotiation-Actualization-Post-actualization phases
- 2. inside only participate
- 3. n-to-1 dualities (meronym)



Class Model for ISO 15944-4 (Open-edi Ontology)

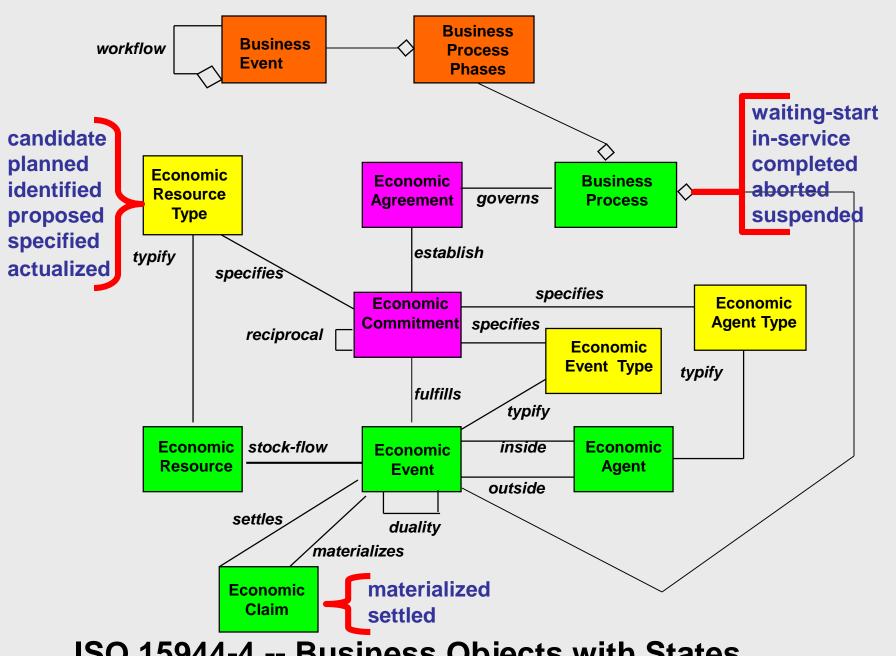


Source: ISO 15944-4

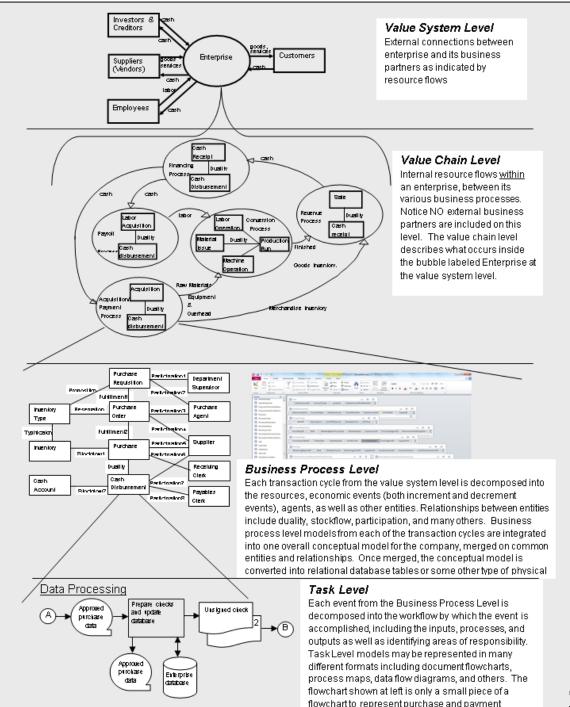




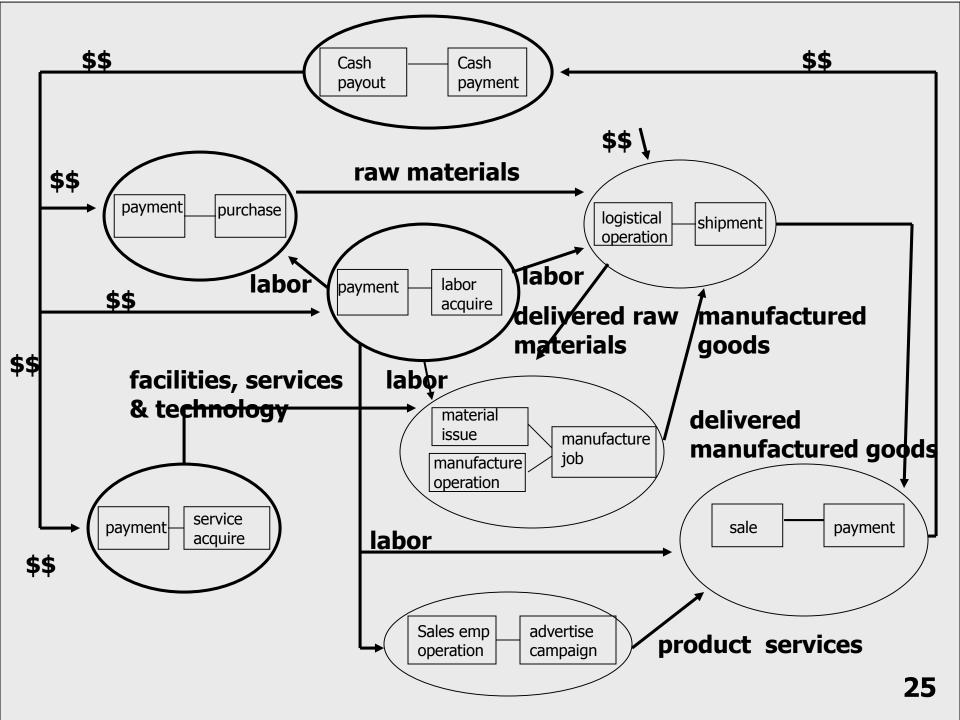


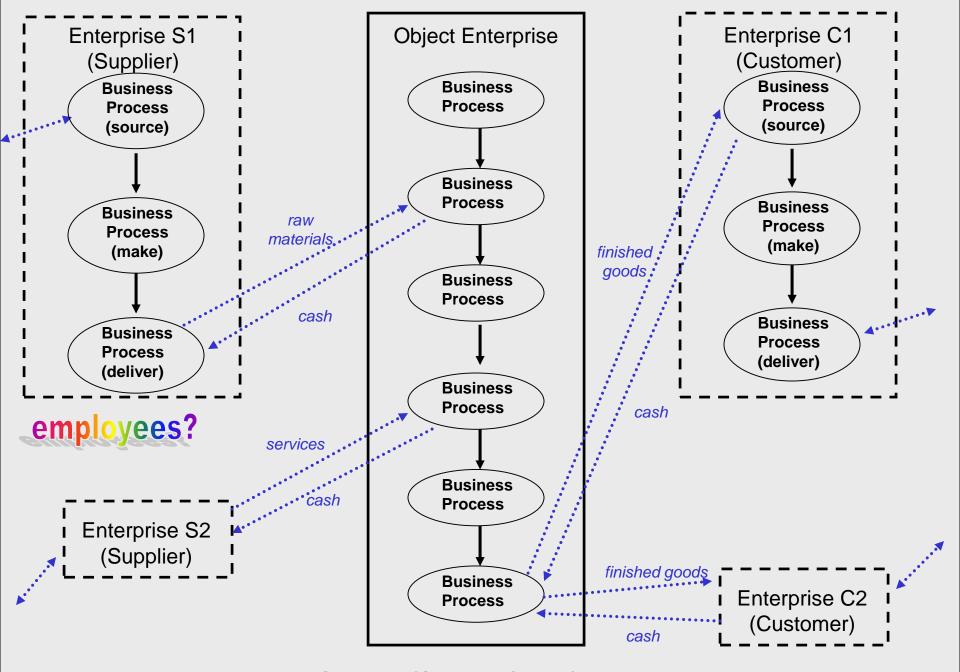


ISO 15944-4 -- Business Objects with States (ebXML source)



Granularity Hierarchy for REA Business Process Models (figure done by Cheryl Dunn)

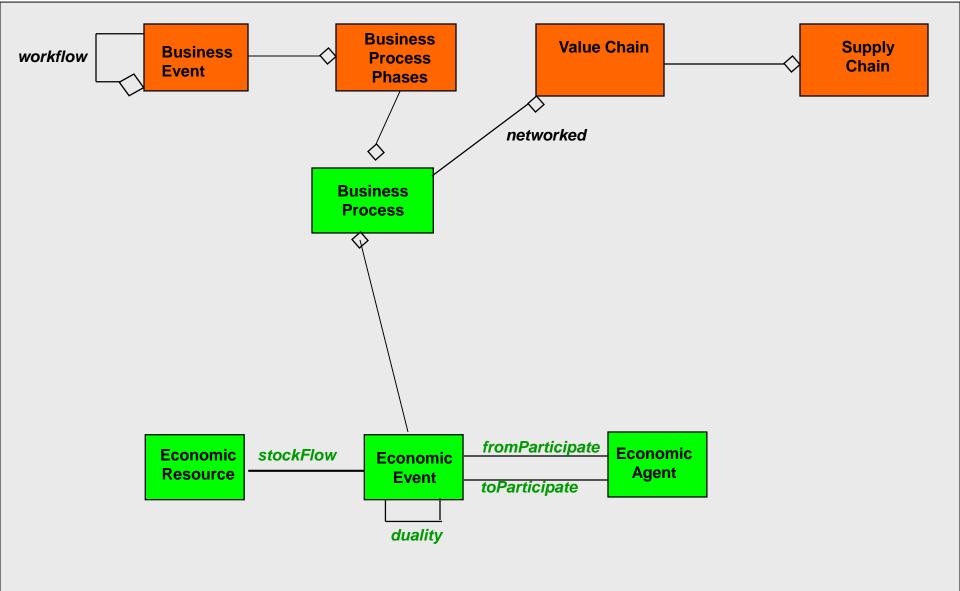




REA Modeling at the Value System (Supply Chain) level -- Trading Partner View 26

- <u>Planning:</u> In the Planning Phase, both the buyer and seller are engaged in activities to decide what action to take for acquiring or selling a good, service, and/or right.
- <u>Identification</u>: The Identification Phase pertains to all those actions or events whereby data is interchanged among potential buyers and sellers in order to establish a <u>one-to-one linkage</u>.
- Negotiation: The Negotiation Phase pertains to all those actions and events involving the exchange of information following the Identification Phase where a potential buyer and seller have (1) identified the nature of good(s) and/or service(s) to be provided; and, (2) identified each other at a level of certainty. The process of negotiation is directed at achieving an explicit, mutually understood, and agreed upon goal of a business collaboration and associated terms and conditions. This may include such things as the detailed specification of the good, service, and/or right, quantity, pricing, after sales servicing, delivery requirements, financing, use of agents and/or third parties, etc.
- <u>Actualization</u>: The Actualization Phase pertains to all activities or events necessary for the execution of the results of the negotiation for an actual business transaction. Normally the seller produces or assembles the goods, starts providing the services, prepares and completes the delivery of good, service, and/or right, etc., to the buyer as agreed according to the terms and conditions agreed upon at the termination of the Negotiation Phase. Likewise, the buyer begins the transfer of acceptable equivalent value, usually in money, to the seller providing the good, service, and/or right.
- <u>Post-Actualization</u>: The Post-Actualization Phase includes all of the activities or events and associated exchanges of information that occur between the buyer and the seller after the agreed upon good, service, and/or right is deemed to have been delivered. These can be activities pertaining to warranty coverage, service after sales, post-sales financing such as monthly payments or other financial arrangements, consumer complaint handling and redress or some general post-actualization relationships between buyer and seller.

SOURCE: ISO FDIS 15944-1 – Operational Aspects of Open-edi for implementation



## REA Class Model of Different Granularity Levels

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#### $\leftarrow$ XBRL $\rightarrow$ $\leftarrow$ transaction-level processes (ISO 15944-4) $\rightarrow$ $\leftarrow$ XBRL $\rightarrow$ traditional transfers & transformations, types, commitments, business events, etc. traditional financial financial **COMPANY A** statements **COMPANY B** statements **Business Business** Service Service Interface Interface (BSI) **General Ledger** (BSI) **General Ledger Taxonomy: Taxonomy:** AccRec (B) – xx Purchases – xx Sales -- xx Collaboration AccPay (A) - xx •COGS - yy **System** Inventory - vv AccPay (A) -- xx Cash XX ·Cash -- xx Collaboration AccRec (B) - xx **Messaging for: Planning** Identification **Enterprise System for Enterprise System for Negotiation** Actualization **Company A Company B** Post-Actualization **30**

### Trading Partner View

ELMO sold cookie COOKIE-MONSTER received cash COOKIE-MONSTER

### Independent View

cookie was shipped

| S | ELMO | COOKIE MONSTER